

# An expert partnership

EVER SINCE **BPW TRANSPEC** IN AUSTRALIA FIRST TRIALLED **GP TRUCK PARTS'** AIR BRAKE FITTINGS FOR ITS BRAKE CONTROL SYSTEMS AND SUSPENSIONS, THE RUNNING GEAR EXPERT HAS INSISTED ON USING GP'S EQUIPMENT ON THE MAJORITY OF KITS IT SUPPLIES.

"In 2002, BPW was researching the transport market to find a company that could supply us with specially designed air brake fittings that would suit the braking units we were building, that's when we began trialling products from GP Truck Parts," says Ian Thomson, Engineering Manager for BPW's Trailer Equipment division.

"We did look at a number of companies in the industry, but it was GP who stood out because of their ability to suit our requirements through their custom-designed fittings, safety requirements and flexibility of the product."

GP Truck Parts' DOT (Department of Transport) air brake fittings are designed specifically for truck/trailer brakes and suspensions allowing for a quick and even transition of air between the running gear via the tubes fitted. "GP not only supplies us with a product that works, but that's also strong, lightweight, impact resistant, leakage free, easy to fit and comes in whatever sizes we require," Ian says. After receiving positive feedback from the

air brake fittings, BPW made GP a major supplier amongst its product portfolio. "Because of the air brake fitting's flexibility,

GP and he'll either find that part for us, or he'll advise us on what part we need and where to source it. Joe will even go out

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GP can supply us with one fitting that can replace the work of three, which shows the level of strength and craftsmanship that goes into it," Ian explains. "We've been able to boost our serviceability too. Not only can we use the fittings for a trailer, but we can also provide replacements air brake fittings."

As a result, flexibility is not just apparent in GP's air brake fittings, but the backup service too. "They're very helpful when it comes to locating the exact fitting we require," he says. "For instance, on many occasions we've found that we may require a particular fitting that isn't in our stock. That's when we have contacted Joe Borg at

of his way to find the fittings for us and always keeps us up to date on what's new on the market, which he sources during his overseas research trips."

Ian says with that level of service, BPW hasn't had to look elsewhere. "The staff GP Truck Parts are certified experts in their field and they have the depth of knowledge in their products to back that up," he says.

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